

# Maine Office of Tourism

## Maine Beaches Regional Report

Q3, 2025

**MAINE.**



**ZARTICO**



# What is in this Report?

- Statewide data to provide context and show year-over-year trends
- Provide data for Maine's regions and their partners with early indicators of the travel market for their destination
- Compare regional performance to statewide performance to show what makes each region unique
- Be a resource for the regions and their partners to support media, social and website strategy development

# Methodology

This report looks at geo-location and spend that occurs throughout the state of Maine. In alignment with the U.S. Travel Association, a visitor is defined as:

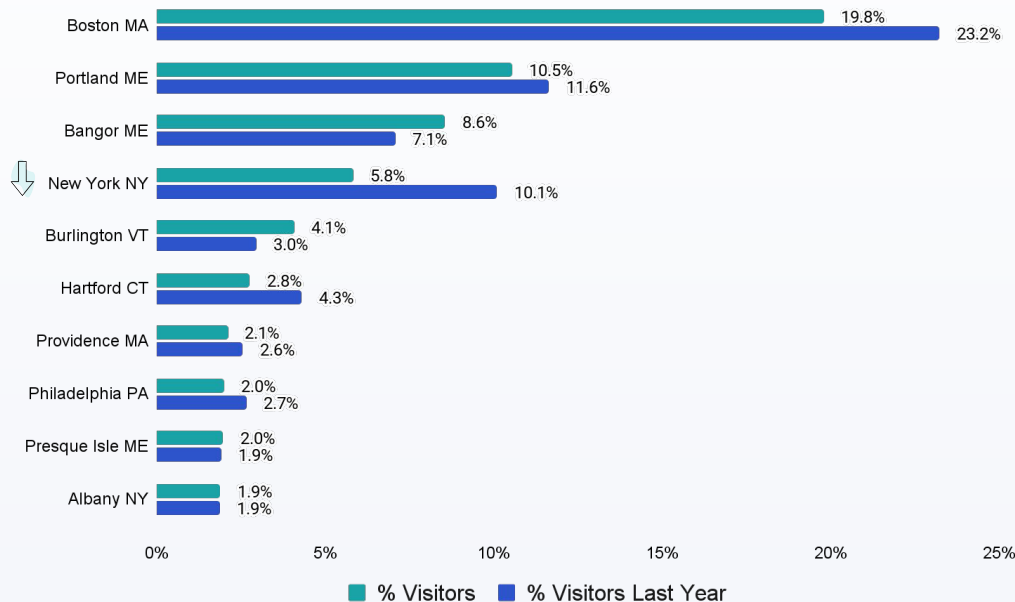
- Someone who has **traveled over 50 miles** from where they live
- They have **stayed over 2 hours** in the state of Maine
- Visited at least **one place of impact**. There is no minimum amount of time that a person has to stay at a point of interest.

Within this deck, **arrows** and **boxes** will help indicate insights that are statistically significant. Typically this means that the insight deviates **at least +/- 5%** from the average unless otherwise noted.

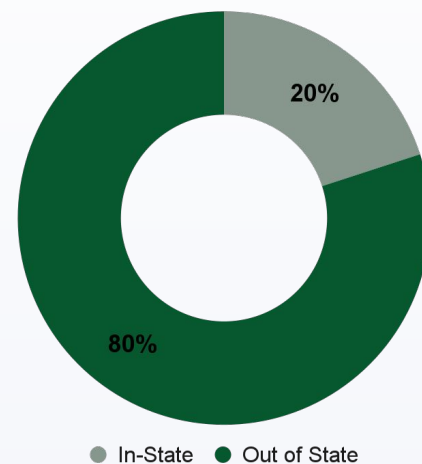
# Statewide Data

# Where are visitors coming from?

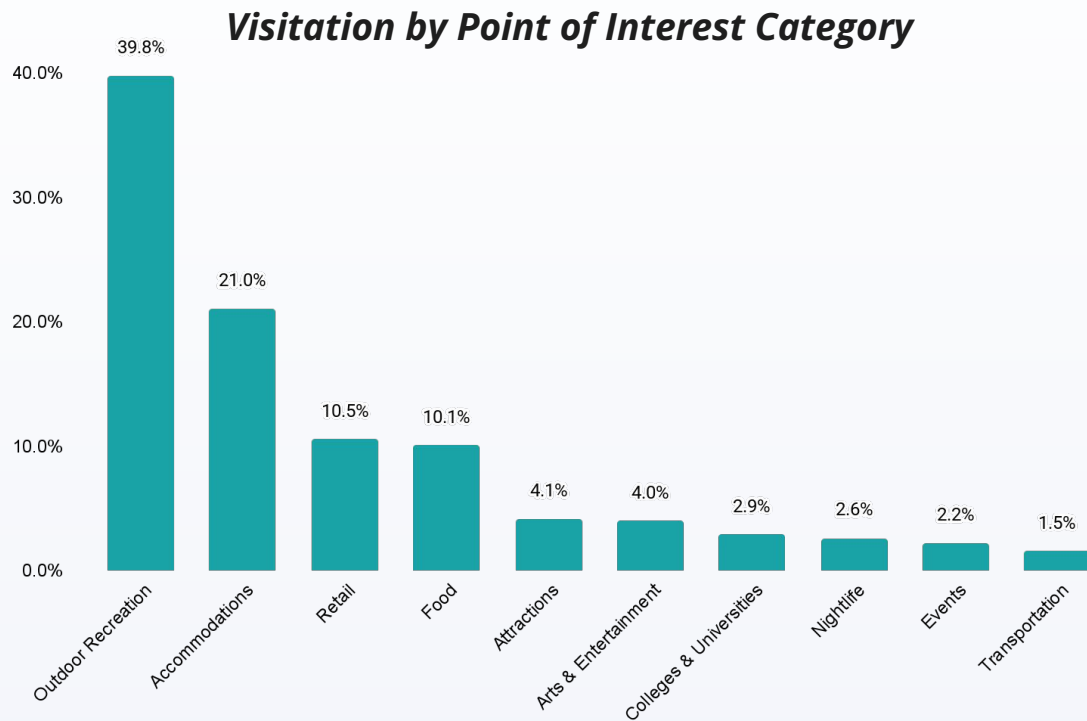
## Top 10 Statewide Origin Markets



## In-State vs Out-of-State Visitation Share



# Where are visitors going?



# How are visitors spending their money?

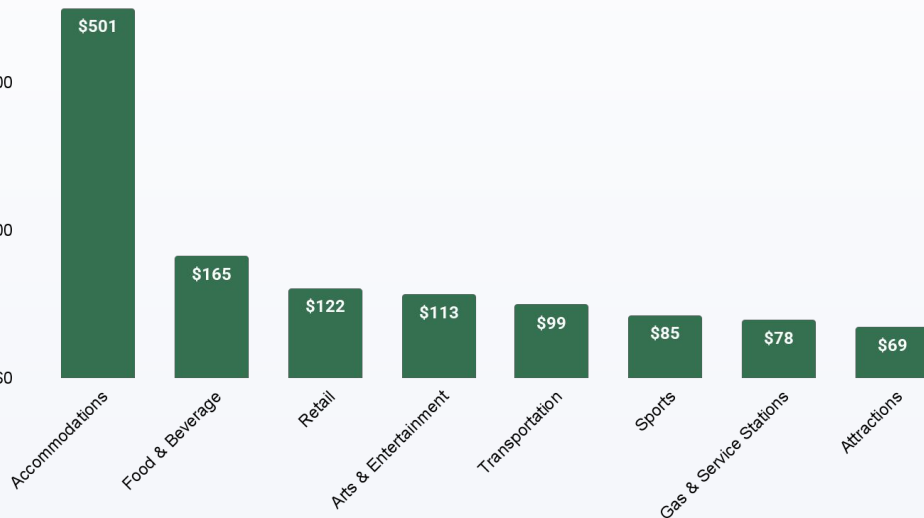
**Average In-Market Visitor Card Spending by Major Category**

\$600

\$400

\$200

\$0



**29%**

*% of Visitor Spend at Local Businesses*

**\$226**

*Overall Average Spend by Cardholder*

*All spend is from in-destination spend, so excludes pre-paid or online transactions (examples: Expedia or Viator). Local spend is defined as merchant category codes that are more likely to be local businesses, versus major corporations. It excludes merchant categories such as Gas Stations, Big Box Retail and Fast Food Restaurants.*

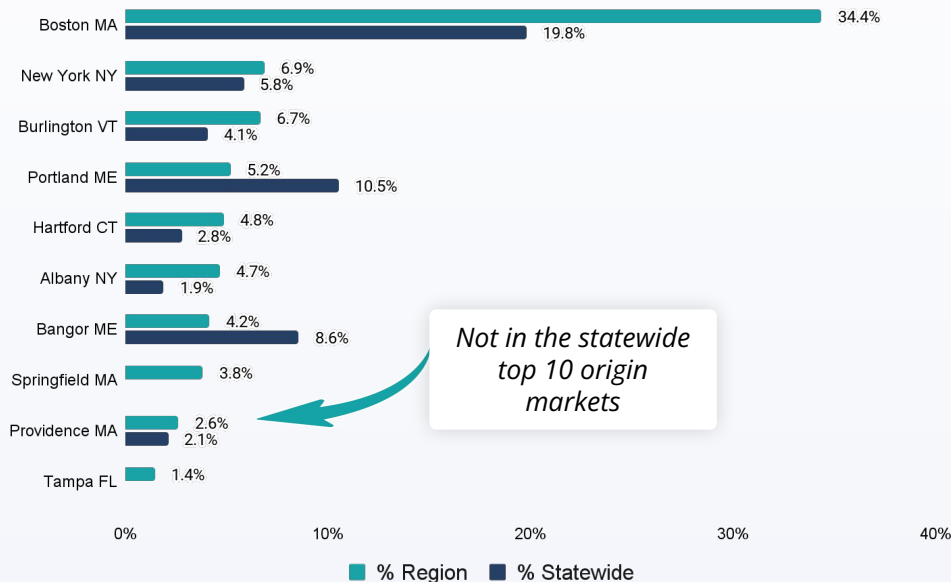
# Regional Information

## Maine Beaches

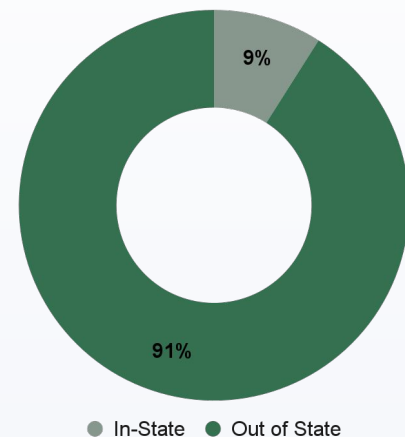


# Where are your regions visitors coming from?

## Top 10 Origin Markets Compared to Statewide Data



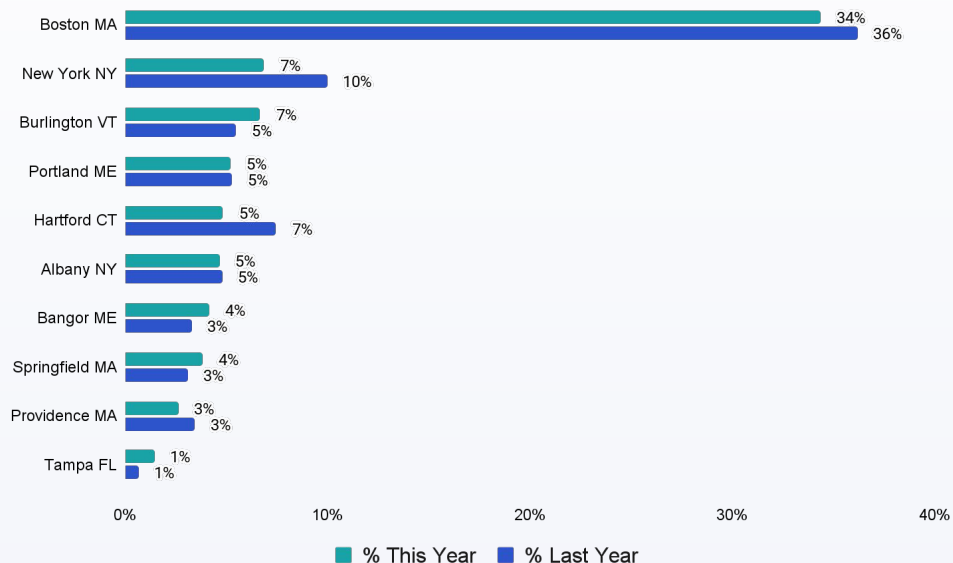
## In-State vs Out-of-State Visitation Share



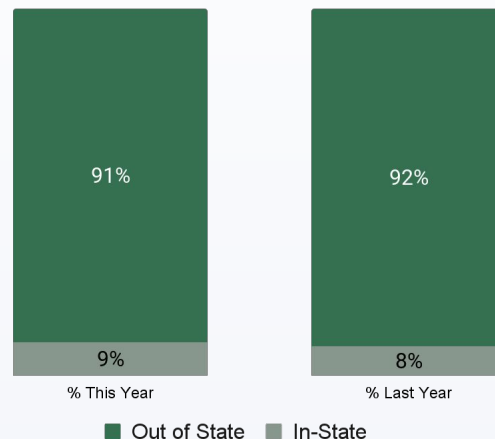
*Maine Beaches sees a higher share of Out-of-State*

# Are your visitors changing year-over-year?

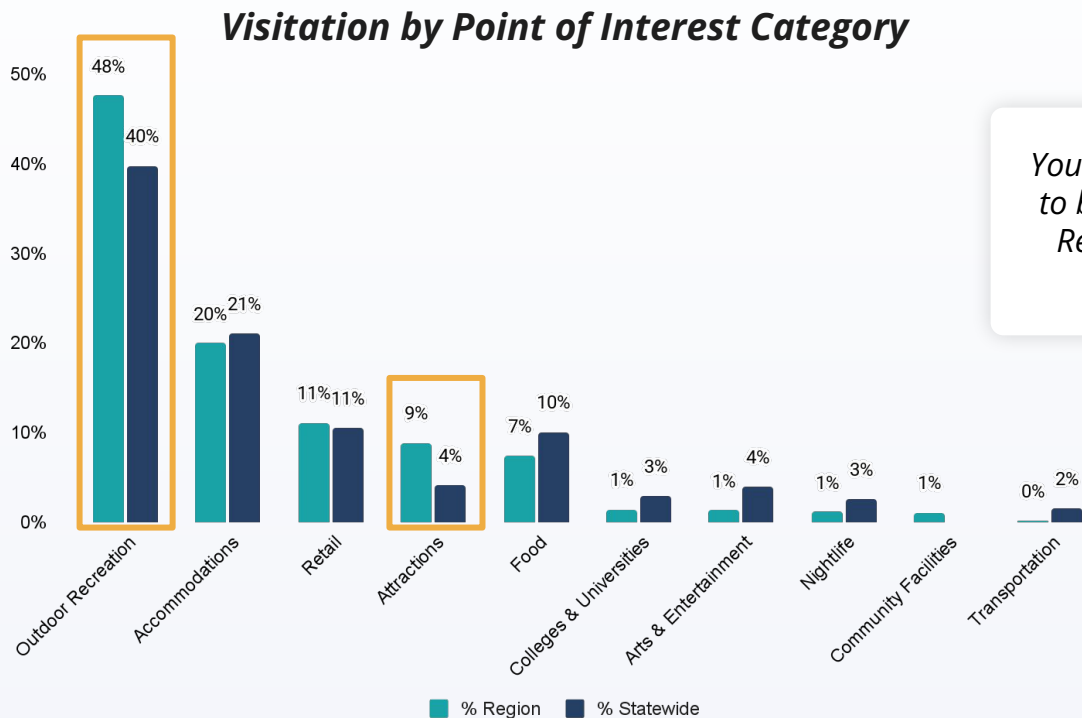
***Top 10 Origin Markets Compared to Previous Year***



***In-State vs Out-of-State Visitation Share by Year***

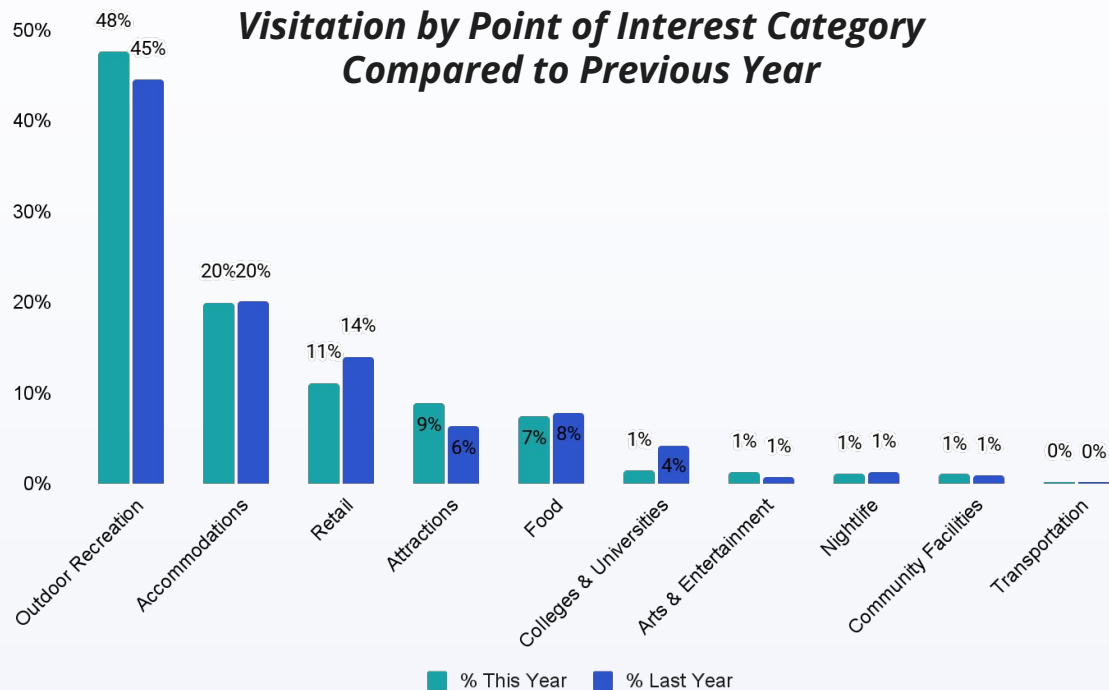


# Where are visitors to your region going?



*Your visitors are more likely to be observed at Outdoor Recreation or Attraction points of interest*

# Has visitation patterns changed year-over-year?



# Thank you!

